



Commercial Real Estate Attorneys

EXPERIENCE • APPROACH • RESULTS

Results

Our Team keeps the Finish Line in Sight.

Real Estate Counselors help banks, insurance companies, private lenders and borrowers, institutions and investors.

Our Lending Practice Includes:

Acquisition Loans: We help buyers and lenders negotiate loans to acquire commercial properties.

Construction Financing: We draft and negotiate construction loans and permanent financing.

SBA Loans: We assist lenders and borrowers with loans guaranteed by the U.S. Small Business Administration.

Mezz/Sub Debt: We help lenders structure equity investments.

Workouts: We negotiate consensual loan restructuring and loan modifications.

Notable Transactions:

Lender Representations:

Represented institutional lender in complex \$35 million commercial construction loan.

Assisted lender in \$10 million refinance of shopping facility with ground leases and layered ownership.

Represented local bank in \$1.3 million loan for land acquisition and purchase of a restaurant secured by real property and operating assets.

Represented life insurance company as local counsel in \$100 million acquisition loan.

Borrower Representations:

Represented owner in refinance of \$72.5 million loan secured by office and retail property.

Represented developer in \$2.5 million acquisition loan and \$6.5 million construction loan

Represented regional developer in \$4 million acquisition loan and \$16 million construction loan for a 65,000-square foot office building.

Represented borrower in buying and a hotel property, including a \$33 million senior loan, \$6 million mezzanine loan, and a \$6 million bridge loan.



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